#### Auditor/Auditee Relationship Perspectives of the Massachusetts SEA

NAFEPA 2018 Washington, DC

ELEMENTARY AND SECONDARY EDUCATION



## "Who Am I, Why Am I Here"

#### "I'm helping put a man on the moon!"

#### NASA Employee to JFK 1961



Shared Responsibility/Mission – Multiple Levels

★ Federal awarding agency

Sub-recipient community (LEAs/CBOs)

Intra-SEA Collaboration



# Shared Responsibility/Mission

★Outcome driven/performance basis.

- Respect for statutory/regulatory basis,
- Public Sector auditing/Uniform Guidance (UG) 2 CFR Subpart F:
  - ★ §200.326 Program Performance Monitoring
  - ★ §200.25 Cooperative Audit Resolution



#### **DESE Environment**

\$800M Grant-Making Enterprise
\$500+ sub-recipients/4,000+ grants
2 Federal Awarding Agencies
DESE Duality of Role
Auditor & Auditee



## DESE Auditor/Monitor Role: Sub-recipient Monitoring

- Shared mission approach across DESE/LEA/CBO staff employs a number of activities, including:
  - ★ Site visits (programmatic & fiscal review)
  - ★ Desk reviews
  - ★ Periodic meetings and trainings.
  - Providing resources (consultative support/manuals and guides)
  - ★ Single audit
- Updated Risk Assessment Methodology to deploy resources.



## **Risk Assessment Methodology**

- Total Funding/Multiple Awards
- ★ Grant Complexity
- ★ Timeliness of Financial Report Filings
- ★ District Accountability Level 1-5
- Type of Sub-recipient (Govt / Non Profit)
- New/Existing Sub-recipient
- ★ Key Personnel Changes
- Single Audit Findings/Repeat Findings
- ★ DESE Program & Fiscal Review Findings
- ★ Late Data Filings/EOYR Findings



### DESE Auditee Role: Vigilant & Humble

- Integration of Program/Fiscal Staff
- Strong Internal Control Environment
- Continuous Improvement Mindset
  - Ongoing self-monitoring
  - Identify Issues
  - Implement Corrective Action



## **Auditee Preparation**

Audit is an opportunity, not a burden

Lack of preparedness is not a option

Audit should not provide surprises

Auditee required to self-assess (UG §200.238(a))

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#### **Audit Resolution Strategies**

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### **Universal Role Applicability**

★ Common goal focus

Effective resolution Improved Programs

#### Discussion/Dialogue v. Adversarial Environment

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#### **Required Corrective Action**

Corrects identified deficiencies

Produces recommended improvements; or

Demonstrates that audit findings are either invalid or do not warrant auditee action.

#### UG §200.26

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## **Corrective Action**

Corrects identified deficiencies
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Demonstrates that audit findings are either invalid or do not warrant auditee action.

Corrective Action (UG Section 200.26)



#### **Road to Success Framework**

Cooperative Audit Resolution & Operational Improvement (CAROI)

★ Formally acknowledged in UG §200.25

"Cooperative Audit Resolution means the use of audit follow-up techniques that:

> promote prompt corrective action

by improving communication, fostering collaboration, promoting trust, and developing an understanding between the federal agency and the non-federal entity."

#### Foundation for Cooperative Audit Resolution: *Four Goals of CAROI*

- 1. Create and maintain a dialogue;
- 2. Resolve all audits cooperatively;
- 3. Improve [Single] Audit; and
- Coordinate audits, monitoring & technical assistance activities (oversight).



#### AGA Intergovernmental Partnership Update— 10+ Years of Service

#### **Shared Mission Products**

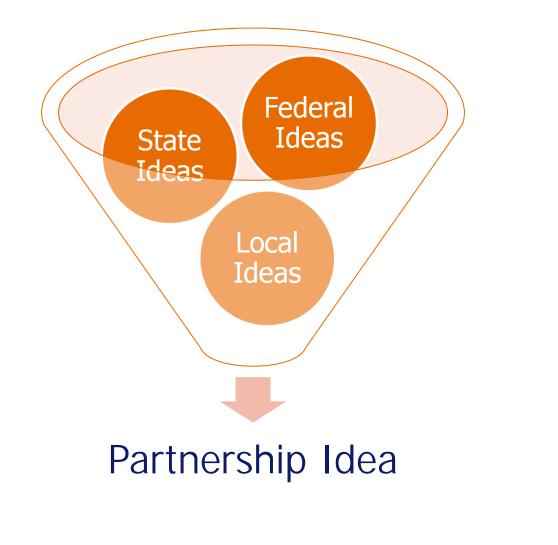


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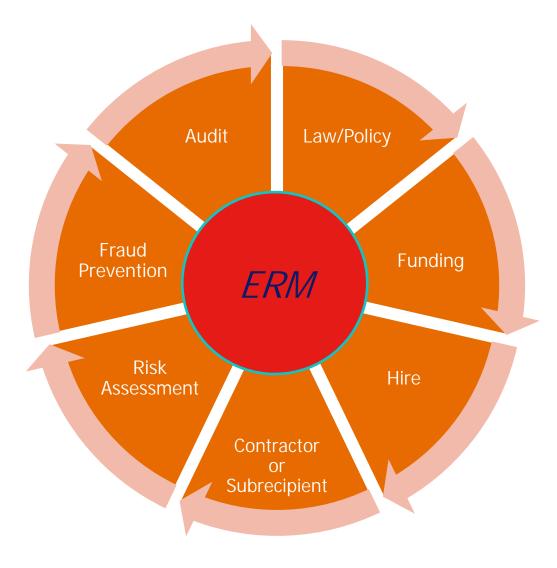
### AGA Intergovernmental Partnership

- ★ Open the lines of communication among all levels of government with the goal of improving performance and accountability
- Officials from the federal, state and local levels of government and higher education
- Develop generally-accepted approaches and best practices for improving the performance and accountability of intergovernmental programs

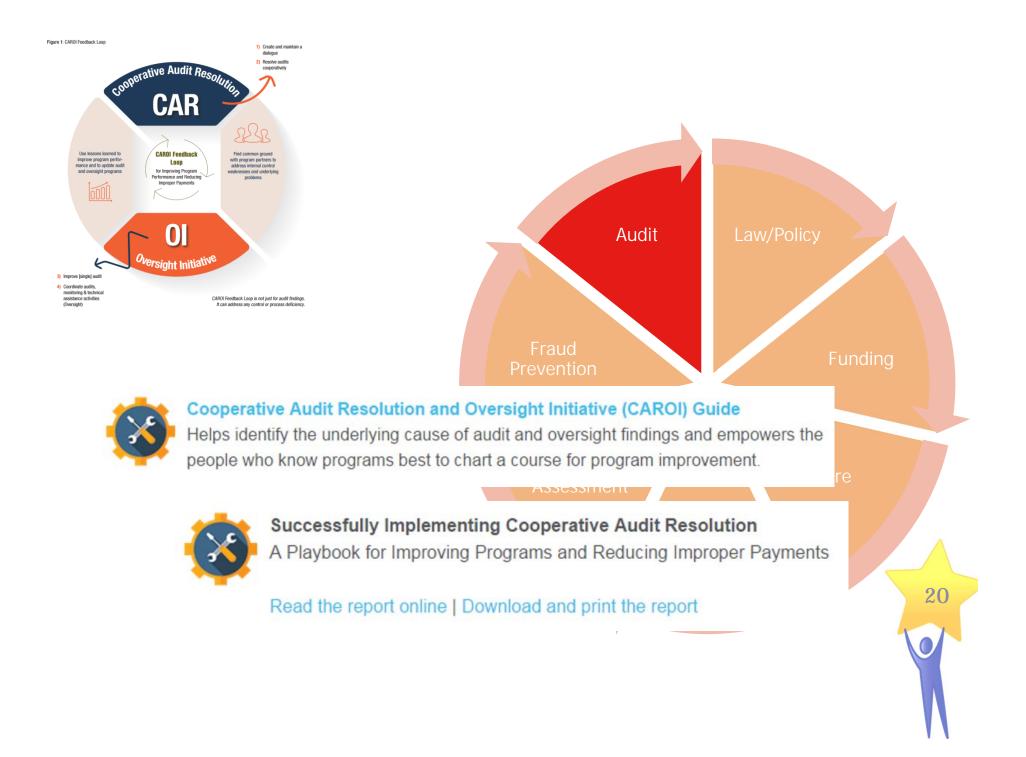




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#### AGA Intergovernmental Partnership Update— 10+ Years of Service

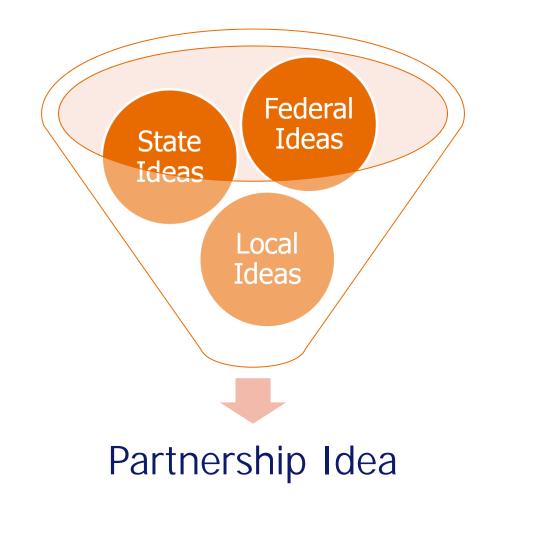
#### **Shared Mission Products**



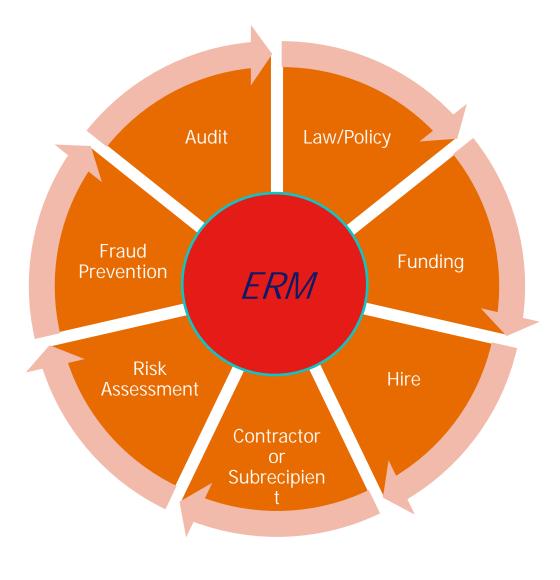
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### AGA Intergovernmental Partnership

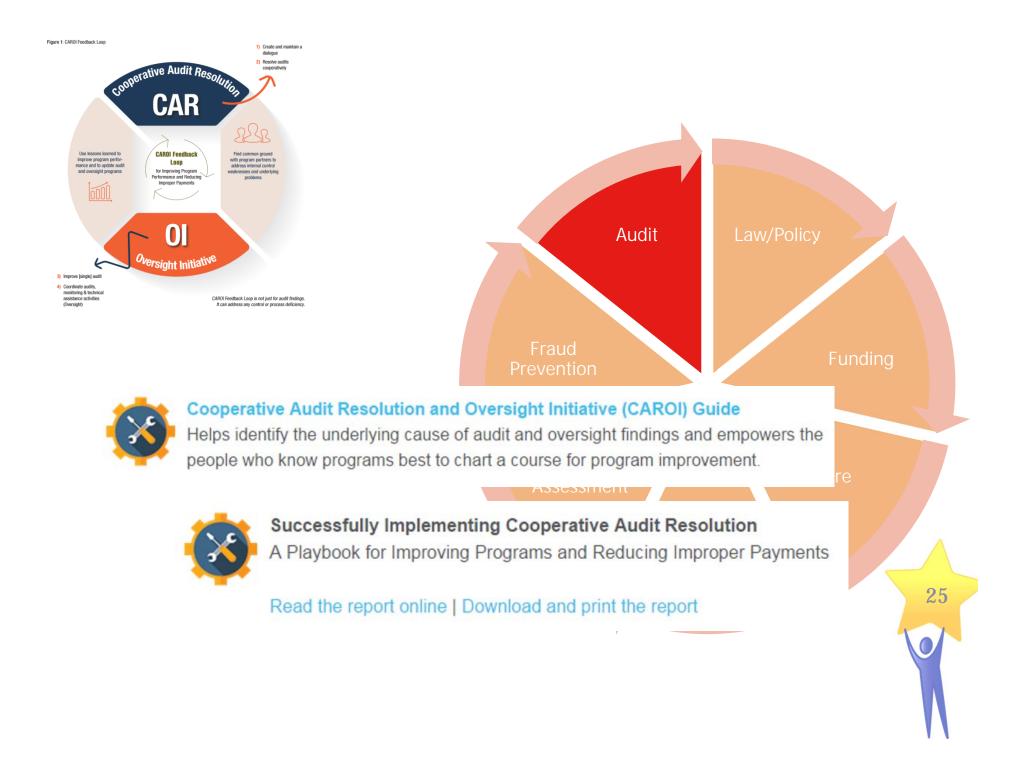
- ★ Open the lines of communication among all levels of government with the goal of improving performance and accountability
- High-ranking officials from the federal, state and local levels of government and higher education
- Develop generally-accepted approaches and best practices for improving the performance and accountability of intergovernmental programs











## Challenges

Complexity of Grants

Knowledge gap

**+** Communication

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# **Opportunities**

- Expand upon the shared mission philosophy between the federal awarding entity, SEA and sub-recipients, while maintaining proper compliance role.
- Develop a working relationship with sub recipients with mutual respect and sharing best business practices.
- ★ Increase the focus on outcome-driven grant making.



#### **Shared Mission**

"When the rain fall, it don't fall on one man's housetop"

Bob Marley, 1977



## Thank You

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